# The Point We Emphasize In This Store Is Satisfactory Service

#### A Hundred Point Man

It was Elbert Hubbard who wrote to a banker friend inquiring as to the responsibility of a certain person. The answer came back thus: "He is a hundred point in everything and anything he undertakes." I was so impressed with this reply, he says: "I would rather have that said of me than to be called a great this or that."

Hundred point men are not so plentiful. A Hundred Point man is one who is true to every trust; who keeps his word; who is loyal to the firm that employs him; who is polite to strangers; who is considerate towards service; who is willing to learn; who is cautious and yet courageous.

Hundred Point men are very much in ability, but this is always true, they are safe men to deal with. Apply this to stores—this store because

#### We're Striving Toward the 100th Point

We are true to every trust, we keep our word, we are loyal to the public; we are polite to customers; we are considerate towards complaints; we are going to school-learning daily how to improve our service which is far from what we want it to be,

## A 50cWaist Sale

#### Basement Wednesday

There are about 300 waists -some are Wirthmors, \$1; some are Welworths, \$2; another is a plain tailored linen blouse that sold for \$1.50; still another is a group at \$1 and \$1.50 samples of sheer thin materials in white and a touch of color. This being a collection of blouses, broken lots, mussed samples, etc.; waists mostly sizes 36, 38 and 40, a few larger. Selling on basement floor, Bargain center.

#### More New White Chinchilla Coats at \$15

This time it is eighteen coats, in three different styles that came as a surprise, being worth one-third more. They are in the new lengths, with the fashionable ball buttons and side pockets, and collars that may be worn high or low. Either plain or self barred chinchilla of the very best quality. Just the thing for mountain, shore or country, sizes 34 to 42.

#### Young Women's Genuine Palm Beach Suits, \$8.90

We recently spoke about taking the temper out of temperature with Palm Beach suits we are selling at \$8.90.

We have been taken off our feet the way they are being taken out of this store. You can't ose your temperature by losing your temper, but you can keep cool and comfortable by wearing one of these Palm Beach suits of real cloth.

Four styles, all sizes to 44 bust measure.



### The June Bride

#### Community Silver Are Linked Together in Thought

A chest containing a complete outfit for the table can be bought at prices ranging from \$25.00 to \$50.00. Or in individual sets; for instance teaspoons \$2.50 a dozen, at your service for fifty years.

A chest of silver-Salad Forks, Bouillon Spoons, Ice tea Spoons, Orange Spoons, Carving Set,

Game Set, Cold Meat Fork, Ice Cream Forks, Tea Spoons, Table Spoons, A. D. Coffee Spoons, Butter Spreads.

#### Exclusive Corsets --- Redforns

Two or three points, good to remember about this won-derful French inspired corset made in America. Almost every new Redfern is made in several materials.

Every Redfern is modeled on a living figure until every line in it possesses the utmost style and comfort. Every piece of trimming on a Redfern is peculiar to these corsets alone—the maker designs all their trimmings.

# Shoe Sale---4th Day

All fine, new merchandise at lower prices than can be quoted again, or elsewhere, for such goods in months to come.

We started the story with 767 pairs of sample low shoes from the best shoe maker in this country-Krippendorf-Dittman & Co., of Cincinnati, O. -shoes with established values, prices are on bed rock standard of \$3.50 to \$6.00—selling at less tan wholesale cost as you will see.

115 pairs at \$2.00, regularly \$3.50.

90 pairs at \$2.25, regularly \$3.50 and \$4.00.

125 pairs at \$2.50, regularly \$4.00 and \$5.00.

160 pairs at \$3.00, regularly \$5.00 and \$6.00.

Styles include Oxfords, Ties, Pumps, Colonials, and Slippers, with the materials of patent leather, dull calf, calfskin, Russian tan, white pump and white canvas.

Some have bought three and four pairs; and every woman who wears a sample size shoe should take advantage of this opportunity.

Size 3, 3½, 4, 4½ and 5. Nothing higher. Widths A B C.

#### Clarksburg Homes May Have American Dinner Services at \$4.50

We have been doing some special china buying lately. One good purchase was twenty-five sets of American dinner services in white and gold decorations for \$4.50. The set contains fortysix pieces consisting of

6 cups and saucers 6 four-inch plates 6 eight-inch plates,

6 fruits

1 twelve inch platter.

1 seven inch nappy. 1 covered dish cream and sugar

1 covered butter. Conservatively speaking these would sell at one-half more and be

worth much to the buyer.
In the house furnishing store on Basement floor.

#### Hear the Vitaphone Tuesday Afternoon

If you have a few minutes to spare go to the Vitaphone section and hear it play. It will surely be of interest to you both from a musical stand-point as well as to satisfy your curiosity of hearing something new.

#### PYREXGlass Baking Ware Purely Sanitary

Glass is acknowledged to be the most sanitary material for any utensil requiring constant cleaning. Glass is easy to clean and shows the slightest trace of dirt plainly if the cleaning has not been done thor-oughly. Glass does not absorb odors or flavors. Glass does not glaze nor flake—a serious objection to all en-ameled or earthenware. Glass has a hard, smooth surface, almost im-possible to scratch, hence it retains its clear, clean surface indefinitely if properly handled.

This is especially true of Pyrex which is much harder than any ordi-nary glass. Pyrex baking dishes are the result of years of experiment and are based on an experience covering several years devoted to producing the highest grade glass for techni-cal service. Food in Pyrex dishes-bakes quicker than in metal or earth-enware, thus saving time and fuel.

Pyrex dishes mean economy utensils, because the same dish which is used for baking is brought on the table. Pyrex dishes save labor because there are fewer dishes to clean and at the same time pantry space is saved.

#### The Fireless Cooker Is Not a Magazine Myth But a Scientific Fact

It works all day in a cool kitch-en, and cooks all night, while you sleep or go out. It doesn't want watching. You prepare the food us you would for an old fashioned stove. As there is no evaporation, the food keep all its weight, all its flavor, all its nutriment; nothing for the chimney. That is one strong point for its economy.

Duplex Science, metal case \$10.50.

Duplex Cabinet, \$16.00. Duplex Four Compartments \$16.00.

Eco-Therman, the national cooker, will cook, fry, bake, roast and stew at the same time, has a steel case and crucible steel lining \$85.00.

> On Main Street, Between 2nd and 3rd.

## COCIAL AND

True Values

(Continued from Page Three.)

Morgantown Wedding. The Morgantown Post-Chronicle of Saturday gave the following account of a wedding of interest here:

The ceremony was performed in the W. Pettigrew. parlor of the Steele home beneath a green arch made of smilax and aza-The four ribbon bearers, Miss Katie Fitch, Miss Anna Johnson, Mrs Boaz B. Cox and Mrs. William G. Bayliss, carrying pink ribbons, formed an aisle from the stairway to the altar. The Lohrengrin wedding march was played by Mrs. Clarence B. Dille.

The bride was given in marriage by her father, George C. Steele, and is a g the bridegroom was attended by his brother, Robert Faris. The matron of street, honor was Mrs. Benjamin Shuttle-worth, of Clarksburg, a sister of the bridegroom. The bridal gown was of white silk net with an empire train of satin an dnet, and the bridal veil was made with a Juliet cap of real lace and orange blossoms. The bridal bou-quet was a shower of roses and lilies of the valley. The bride and bridegroom left for Atlantic City where they expect to spend the next two weeks at the Traymore.'

#### Will Be Married.

George W. Sturm, of West Mil-ford, popular Republican candidate for the house of delegates, left Sun-day morning for Chanute, Kan., where he will be married Wednesday to Miss Jennie Shinn at the family mestead there.

Elaborate preparations are being made for the entertainment of those in attendance following the nuptial at the Waldo. ceremony. Mr. and Mrs. Sturm will return after a brief tour of the West and will reside at West Milford.

and cultured lady

chant and identified with business and farming interests of the county. He is the father of Harry P. Sturm. The is the father of the county. The same was one of the best of the season. Whitney, who pitched for the Nor-

### one of the progressive young business

Summer Meetings.

The members of the Two Table Bridge Club are continuing its meetings during the summer and were delightfully entertained by Mrs. Lynn S. Hornor from 3 to 5 o'clock Wednesday afternoon at the County. day afternoon at the Country Club. Miss Ella Slingluff, who is in charge at the club, served tea, hot cakes, and

Mr. and Mrs. W. A. Frum and daugh-ter, Elizabeth, left on train No. 3 Monday morning for Charleston, where they will visit friends and relatives for a few days.

Mrs. Libbie Glick, of Cleveland O.,

business visitor here.

D. W. Kennedy, of Fairmont, is teaspoonful salt, speck of pepper and one tablespoonful of melted butter. in the city.

tel Gore

mont,
J. B. Brennan, Jr., of Wheeling,
is a guest at the Waldo.
W. I. Campbell, of Fairmont, is
a city business visitor.
Charles Edgar Hogg, prominent
attorney of Point Pleasant, is a guest

W. S. Wysong, of Webster Springs, is a city visitor. The bride-to-be is the only daughter of Mr. and Mrs. John L. Shinn, of Chanute, Kan., well-to-do and influential residents, and is a charming parents, Mr. and Mrs. B. F. Robin-

and cultured lady.

Mr. Sturm is widely known in Harrison county, being a prominent merchant and identified with business
son.

Paul Clarkson went to Grafton
Monday morning, where he will
spend the week looking after busi-

#### PERSUNAL

Mrs. C. A. Harris, of 115 Webster

Water Lily Salad.

Remove shells from six hardcooked eggs; divide eggs into halves:

J. Ramsey is here from

Richwood, are guests at the Ho- of S. S. Cochrane is here from Fair-

## Sutherland Showered With Congratulations And It Will Be Many a Day Be In general Showered "Just to congratulate you, that's all, A noble fight and a well earned victory. 'And the last shall be first.'"—R. E. Hornor, Parkersburg, "It is very hard to defeat good people. Congratulations."—A. J. Congratulations."—A. J. Congratulations."—A. J. Congratulations."—A. J. Congratulations."—H. H. Bodley, Elm Grove. "Congratulations. Notating has near the lad who will pull our ticket through."—W. B. Mathews, Charleston. "Felicitations and congratulations from boys at the congratulations."—H. H. Bodley, Elm Grove. (Continued on page 6.)

J. E. Long is home from eastern cities, where he had been looking after business matters. Mr. and Mrs. J. J. Crews, Mr. and

Duncan.

#### OF INTEREST TO WOMEN

treet,
J. S. Walsh, of Parkersburg, is a usiness visitor here.

then cut into points, remove the yolks, put in bowl, season with one teaspoonful salt, speck of pepper and in the city.

Eli Lightner, of Monongah, is ture and arrange the halves on a bed transacting business here.

F. H. Bell was here Monday from

J. Ramsey is here from West
Union looking after business affairs.
M. C. Kindelberger, of Wheeling,
deputy state fire marshal, is here on
official business.
M. R. Lynch and Clark Perkins,
of Richwood, are guests at the Hocook in slow oven until meat is ten-uer. If the water cooks away, add just enough to keep the meat from Serve with brown gravy made with water in the par.

Ferdinand Robinson, who had Defeated by the Norwood Park Team in Close and Exciting Game.

went to Grafton where he will Norwood park team in a fast and in-

And It Will Be Many a Day Before He Can Answer All the Telegrams.

THE PARSONS-SOUDERS COMPANY

Saturday gave the following account of a wedding of interest here:

"Miss Nell Steele, daughter of Mr. and Mrs. George C. Steele, and Dr. George Thomas Faris, son of Mr. and Mrs. S. S. Faris, of Bridgeport, were married at the home of the bride's parents on High street at 3 o'clock this afternoon the ceremony being performed by the Rev. Percy N. McDonald, rector of Trinity Episcopal church, the beautiful ring service of the Episcopal church being used. The ceremony was performed in the Mrs. H. F. Criss, Mrs. Thomas The ceremony was performed in the Mrs. H. F. Criss, Mrs. Thomas The ceremony was performed in the Marting June at Atlantic City, are Mrs. H. F. Criss, Mrs. Thomas The ceremony was performed in the Marting June at Atlantic City, are Mrs. H. F. Criss, Mrs. Thomas The ceremony was performed in the Marting June at Atlantic City, are Mrs. H. F. Criss, Mrs. Thomas The Company of the Episcopal church being used. The ceremony was performed in the Marting June at Atlantic City, are Mrs. H. F. Criss, Mrs. Thomas Th Mrs. John W. Agnew, of 247 Clay street, at 4 o'clock Tuesday after-noon.

Mrs. Burton M. Despard, of Philadelphia, is visiting Mrs. James J.

They are from men who did not support him as well as from men who did not support and optimistic predictions of Mr. Suthelphia, is visiting Mrs. James J.

Duncan.

Mrs. David B. Carper is a guest of her sister, Mrs. Riner G. Altizer, in Charlestion.

the rule.

Following are a few samples from Congressman Sutherland's mail halling from representative citizens resident in all parts of the state, and dent in all parts of the state, and many of them Democrats, but per-sonal friends and admirers: "Congratulations. It was a great

surprise, but I am for you."-Isaac T. Mann, Bramwell. "Accept hearty congratulations on your splendld victory."—Judge C. S. Dice, Lewisburg.

"Congratulations. Well pleased with your nomination and Justic wood team, was in excellent form and when hits meant runs he made it his business to see that the Richwood boys failed to get them. His best pitching

was in the pinches. The entire Norwood team showed up much better Sunday than it did a week ago. The Richwood team was the best team that has played here this season with the exception of the West Virginia University team, who defeated the Norwood team in a one sided game About 1,000 fans witnessed Sunday's game and all were well pleased with the contest. A large number of the fans were Richwood boosters who come here on the excursion.

#### CREDITORS' MEETING.

W. Frank Stout, referee in bank-optcy, and Biagio Merandino went to Pennsboro Monday morning where they will hold the first meeting of the creditors of the Premier Glass Company, which recently went bank-

WANTED-50 young men immediately for machine manufacturer of window glass. Apply in person at Tuna

Hughes."-C. S. Ash, Salem.

Schultz, Wheeling,

"Congratulations.

(Continued on page 6.)

# Special Clearance Sale

tricians have already started to install a new electric lighting system for our entire store. When they have finished, the painters and decorators will begin their work. Room is at a premium. We need room more than profits for the next few weeks. Therefore, we start at once for cash

OUR GREATEST FURNITURE SALE While every line of furniture has advanced in price during the last few months, we are compelled at this time for the sake of room to sell at big reductions.



This sale covers practically everything in the store. Only a few articles which have an established price are reserved. Our biggest discounts are on hot weather furniture, such as refrigerators and porch furniture. We have been unfortunate in not being able to get shipments when wanted this spring and summer. Our last

### KALTEX FIBRE PORCH FURNITURE

has only recently arrived. It must be sold. We can not store it till hot weather comes again. Our misfortune will be your gain if you take advantage of it. The reduction on the chair shown by the cut gives a fair estimate of the discounts.

If in need of anything in the furniture line, it will be well worth your while to give us a call at once. Nearly all manufacturers will again raise prices July 1. A hint to the wise is sufficient.

Those who find it not convenient to take advantage of this cash sale may still profit by our regular unusually low prices with the special easy terms of

ONE DOLLAR DOWN AND ONE DOLLAR A WEEK on small purchases. Terms for larger amounts will be arranged at the store.

Palace Furniture & Piano Co. 168-170 West Main Street